

The Steinway Piano

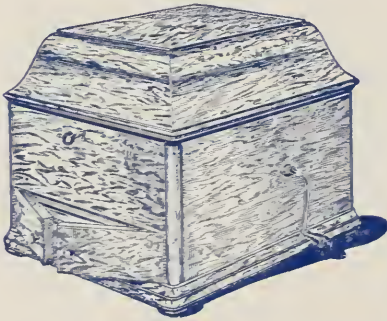
The STEINWAY will outlast two other pianos, each of which will cost you nearly as much as a Steinway in the satisfaction derived from its ownership.

We can sell you other pianos—less expensive but thoroughly reliable. You will want a Steinway some day, however, and when you do, we will take back the less expensive piano, allowing for it the full purchase price paid us, anytime within three years from date of original purchase.

Monthly payments on the Steinway or any of our pianos if desired.



The Victor = Victrola



The VICTOR-VICTROLA is the perfect musical instrument—absolutely accurate, noiseless in its mechanism, beautiful in its cabinet and without the cumbersome horn.

The VICTOR-VICTROLA produces the sweetest and most wonderful tones ever heard—positively natural and easily regulated in volume.

Two Styles, \$200 and \$125

Sherman Clay & Co.

STEINWAY AND OTHER PIANOS

PLAYER PIANOS OF ALL GRADES

VICTOR TALKING MACHINES

Kearny and Sutter Streets, San Francisco

Fourteenth and Clay Streets, Oakland