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SAN JOSE, CAL.

MISCELLANEOUS

INTRODUCTORY

This is the first edition of the San Jose and Santa Clara County Directory, published by the Polk-Husted Directory Company. It is not, however, a new business to this firm, for the Polk-Husted Directory Company is an affiliation of two of the oldest directory publishing houses in California and in the United States. R. L. Polk & Company have been publishing City and County and State Directories in California for nearly thirty years. Mr. F. M. Husted has been publishing directories in this State for some twenty odd years, and the two firms have now joined forces, making one of the strongest Directory companies in America, greatly to the benefit of California.

The information for this publication has been gathered by a personal canvass from house to house—all the dwellings, from the palace to the hovel, and to all the offices, stores, factories and every nook and corner of San Jose and all of the villages in the County.

The work of gathering and compiling this data has been done by men who make a business of this line of work, all of them having had the same experience in other cities and villiages, sufficient to make each and every one of them thoroughly qualified for the work. The old saying, "Every man to his trade," applies with full force to Directory making, for there is nothing more intricate and complicated; in no line of business is experience more necessary; new men make a sad failure of gathering names and data for a directory.

The experience of the past years devoted exclusively to Directory making has been used to excellent advantage in the compilation and publication of the San Jose and Santa Clara County Directory, and it is confidently believed that this publication will elevate the standard of Directories in California, and it will be found the equal, if not the superior, of any similar publication in America.

The Directory is a necessity in modern, business and social life; every one is represented in it. No publication has a more general every one is represented and interested in it. No publication has a more general or more extended use, and each succeeding year has found the Directory more popular and important. It is used all the while by all the people, at all seasons of the year, not only by the residents of the County, but by those who come from beyond the County limits, and by those who consult the Directory libraries, where are contained the Directories of all the principal cities and States. These libraries will be found generally throughout the large cities of

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