To the Clients of the

Springfield Fire and Marine Insurance Co.

Gentlemen: Fully recognizing the close relations between the insured and the insurer, we take especial pleasure in handing you, with this, an exhibit of the financial condition of this Company at the close of 1905.

Organized nearly sixty years ago (in 1849) with a Cash Capital of $500,000, it has had its full share in the great conflagrations; that of Chicago, in October, 1871, requiring an assessment upon its stock-holders of sixty-five per cent (65 per cent), and that of Boston, in November, 1872, requiring thirty per cent (30 per cent), the calls from the subsequent great conflagrations being met from its own direct resources without impairment of Capital. The Baltimore, Rochester, and Toronto conflagrations of 1904, cost the Company $512,480.00. The aggregate of losses paid since organization being nearly $40,000,000.00.

The Springfield's net loss in the San Francisco conflagration was $1,611,529.38, of which $1,588,464.54 has been paid.

The modest income of the earlier years has steadily increased, year by year, until it has reached three and one-half millions, in 1905, and its Capital has advanced from $500,000 to $2,000,000.

The Springfield, after settling its San Francisco losses, carries a Reserve of unearned premiums of $3,293,218.71, and a Net Surplus, as regards policy-holders, of $2,973,203.01. The financial management of the Company is shown in its revenue from invested funds (Interests and Rents), being, in 1905, $221,832.20, enabling it to meet its dividends to stock-holders without recourse to possible profit in Underwriting.

The Springfield has always taken a broad and liberal view in its dealings with its clients and agents, without losing sight of the underlying principles and practices in Fire Underwriting. To this is largely due the excellent position the Springfield occupies in the Insurance world, and especially its popularity with its agents in the local field.

Yours very truly,

Geo. D. Dornin

Manager.