

***IMPORTERS-LIQUORS**
BROWNE VINTNERS CO INC, 400 Montgomery R717,
Tel YUken 6-0101

***IMPORTERS-SUGAR**
PELLAS S F CO, 203 California, Tel YUken 2-5161

***IMPORTERS-WINES**
BROWNE VINTNERS CO INC, 400 Montgomery R717,
Tel YUken 6-0101

INCINERATORS
Allen Clyde E Co The 1255 Market R449
Kerner Incinerator Co 450 Clementina

***INCOME PROPERTY**
ANCHOR REALTY, 1222 Market, Zone 14, Tels
Market 1-2700 and 1-0888 (See page 86 Buyers' Guide)

***INDUSTRIAL CHEMICALS**
BRAOLEY & EKSTROM INC, 320 Market R248, Tel
Douglas 2-4840

***INDUSTRIAL FLOORINGS**
EDWARDS TREADWELL JR, 68 Post #727,
Zone 4, Tel SUTter 1-2125

**INDUSTRIAL RELATIONS-
COUNSELORS**
Anderson Tom D 320 Market R300
Bunker Homer W & Associates 1519 Russ Bldg
CNPA Industrial Relations Bureau 821 Market R260
Engels Emil E 493 Mills Bldg
Ireland Louis A 523 Market R402

***INDUSTRIAL SITES**
COWLELL, BANKER & COMPANY, 57 Sutter, Zone 4,
Tel SUTter 1-5420, Branch 366 West Portal av,
Tel Overland 1-6768 (See page 84 Buyers' Guide)

INDUSTRIAL SUPPLIES-WHOL
Brookes E Jordan Co Inc The 7 Front R341
General Brush Co 7 Front R141
Gieseler A J Co Inc 975 Bryant
Hubbard Co 2166 Market
Miller & Kern 1435 Folsom
Monarch Supply Co 277 Pennsylvania av
Short Geo Co 555 Minna
SPURGEON AND SMITH CO, 19B 2d, Tel EXbrook
2-6240
VanWaters & Rogers of California Inc 16th and Carolina
Western Industrial Supply Inc 236 Clara

INFORMATION BUREAUS
Architects & Engineers Specification Service 420 Market
R118
British Information Service 310 Sansome R803
Catholic Information Center 107 Golden Gate av
German Tourist Information Office 323 Geary R608
National Quotation Bureau Inc 125 California R1233
SAN FRANCISCO CONVENTION & VISITORS
BUREAU
300 CIVIC AUDITORIUM
61 GROVE
ZONE 2

TELEPHONE MARKET 1-0652
Travelers Aid Service 90 Market
Washington Advisory Committee 465 California R1138

INK MANUFACTURERS-PRINTERS'
ACME INK & SUPPLY CO, 249 Front, Tel EXbrook
2-7597

**CALIFORNIA INK COMPANY INC THE, 545 Sansome,
3d Floor, Tel EXbrook 2-A688**
Donohue & Co 1000 Market R44
GENERAL PRINTING INK COMPANY, 1425 Folsom,
Tel Market 1-2674
Tel Ruidon Mt Co 84 Valencina
PACIFIC PRINTING INK CO, 807 Montgomery, Tel
SUTter 1-4521
SINCLAIR & VALENTEINE CO OF CALIFORNIA,
1104 57th, Oakland 21, Tel Kellogg 3-6408

INK MANUFACTURERS-WRITING
Carter's Ink Co 552 Mission R311

INSECT POWDERS-MFRS
Feely Mfr Co 725-29 Harrison
Hy-G Corp 222 Clara
Maclean Nelli A Co Inc 470 8th

***INSECTICIDES**
STAUFFER CHEMICAL CO, 636 California, Tel SUTter
1-5350

INSPECTION BUREAUS
AMERICAN SERVICE BUREAU (Insurance), 525
Market 215, Tel EXbrook 2-5687
California Inspection Rating Bureau 500 Sansome RR11
HOOPER-HOLMES BUREAU INC (Insurance), 519
California, Room 210, Tel Douglas 2-8070
O'HANLON REPORTS (Insurance), 400 Montgomery,
Room 320, Tel Garfield 1-0056
Pacific Carzo Inspection Bureau 25 California R300

***INSULATED WIRE AND CABLE**
KERITE COMPANY THE, 582 Market, Room 312, Tel
Douglas 2-4118

INSULATING MATERIALS
Beaudry E J Co 725 Tehama
Empire Supply Co 1085 Valencia
Great Lakes Carbon Corp (dicalite div) (hot) 55 New
York, Newburgh 1255
Great Lakes Carbon Corp (Missouri Coke & Chemical Div)
(hot) 55 New Montgomery R701
Gustaf-Baern Mfr Co (fibers glass), 111 Sutter R1819
Insulation & Wire Inc (hot) 1077 Howard
Jedox Sales Co 785 Market R1301
OWENS-CORNING FIBERGLAS CORP (Heat and
Sound Insulation) 2202 Judah
Pacific Insulation Co 2202 Judah
Penrose Inc 53d R911
Seacoma Mfg Co (fiber glass), 238 Blumens
Unified Cork Co 1480 Howard
Vintone Corp Pier B2 80 Channel
Western Fibrous Glass Products Co 739 Bryant

***INSULATION MATERIALS-COLD
AND HEAT**
BEAUDRY E J CO, Alfol Reflective Aluminum Building
Blanket 725 Tehama, Tel Market 1-1447

***INSULATION MATERIALS AND
SUPPLIES**
WESTERN ASBESTOS COMPANY, 675 Townsend, Tel
KLondike 2-3866

***INSURANCE-ACCIDENT AND
HEALTH**
CALIFORNIA PHYSICIANS' SERVICE (BLUE
SHIELD MEDICAL PLAN), 450 Mission
R200, Zone 5, Tel SUTter 1-4633 (See page 66
Buyers' Guide)
COLUMBIAN NATIONAL LIFE INSURANCE CO THE
OF BOSTON, MASS, 68 Post, Room 426, Tel DOu-
glas 2-2427

**MUTUAL BENEFIT HEALTH AND ACCIDENT
ASSOCIATION, 111 Sutter, Zone 4, Suite 904, Tel
YUken 2-4200**

***INSURANCE-ALL RISKS**
ANDERSON OLESEN, 820 Carval, Teis Overland
1-5906 and Overland 1-7370 (See page 87 Buyers' Guide)
ROYAL-LIVERPOOL INSURANCE GROUP THE, 201
Sansome, Zone 20, Tel Douglas 2-5855 (See page 62
Buyers' Guide)

***INSURANCE-ANALYSTS**
MUND, McLAURIN & CO, 111 Sutter, Suite 1729,
Tel SUTter 1-3938

***INSURANCE-ANNUITIES**
MASSACHUSETTS MUTUAL LIFE INSURANCE CO,
Suite 1010, 111 Sutter, Zone 4, Tel Garfield 1-3866
(See page 65 Buyers' Guide)

***INSURANCE-AUTOMOBILE**
BANKERS & SHIPPERS INSURANCE CO OF N Y,
Merchants Exchange Bldg 465 California, Zone A, Tel
EXbrook 2-0866

**CONNECTICUT INDEMNITY CO, 248 Battery, Zone
11, Tel YUken 2-1320**
INDUSTRIAL INDEMNITY CO, 155 Sansome, Tel
YUken 2-4200

**LIVERPOOL & LONDON & GLOBE INSURANCE CO
LTD, 201 Sansome, Zone 20, Tel Douglas 2-5855
(See page 62 Buyers' Guide)**
LONDON ASSURANCE THE, 369 Pine, Zone 4, Tel
EXbrook 2-3636 (See page 66 Buyers' Guide)

**LONDON UNDERWRITERS THE, 369 Pine, Zone 4,
Tel EXbrook 2-3636 (See page 66 Buyers' Guide)**
MANHATTAN FIRE & MARINE INSURANCE CO,
369 Pine, Zone 4, Tel EXbrook 2-3636 (See page 66
Buyers' Guide)

**NATIONAL FIRE INSURANCE CO OF HARTFORD,
350 Sansome, Tel Douglas 2-3665 (See page 60
Buyers' Guide)**
NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)

**NORTHWESTERN NATIONAL INSURANCE CO, 340
Pine, Zone 4, Tel EXbrook 2-2273**
PACIFIC INDEMNITY CO, Swett & Crawford Under-
writing Mgrs, 100 Sansome, Tel SUTter 1-4400 (See
page 64 Buyers' Guide)

**PACIFIC NATIONAL FIRE INSURANCE CO, 460
Montgomery, Tel Garfield 1-4711**
PARAMOUNT FIRE INSURANCE CO, 460 Montgom-
ery, Tel Garfield 1-4711

**ROYAL INSURANCE CO LTD (Liverpool), Engl, 201
Sansome, Zone 20, Tel Douglas 2-5855 (See page 62
Buyers' Guide)**
SECURITY INSURANCE CO OF NEW HAVEN, 248
Battery, Zone 11, Tel YUken 2-1320

**STEIE FAIR INSURANCE CO, 3587 Mission, Tel
Mission B-3123**
UNITED PACIFIC INSURANCE CO
206 SANSOME
TELEPHONE YUKON 2-2620

***INSURANCE-BOILER AND MA-
CHINERY**
MUTUAL BOILER & MACHINERY INSURANCE CO,
605 Market, Room 1009, Zone 5, Tel YUken 2-5390

***INSURANCE-CASUALTY**
CONCORDIA FIRE INSURANCE CO (Loyalty Group),
7th Floor Mills Tower 220 Bush, Tel Douglas 2-4540
CONNECTICUT INDEMNITY CO, 248 Battery, Zone
11, Tel YUken 2-1320

**HARDWARE MUTUAL INSURANCE COMPANY OF
MINNESOTA, 417 Montgomery, 7th Floor, Tel EX-
brook 2-2301**
INDIANA LUMBERMENS MUTUAL INSURANCE CO,
206 Sansome, Tel YUken 2-4200

**LIBERTY MUTUAL INSURANCE CO, Liberty Mutual
Bldg 216 Pine, Zone 4, Tel Garfield 1-6915 (See
page 66 Buyers' Guide)**
NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)

**NORTHWESTERN NATIONAL CASUALTY CO, 340
Pine, Zone 4, Tel EXbrook 2-2273**
PACIFIC INDEMNITY CO, Swett & Crawford Under-
writing Mgrs, 100 Sansome, Tel SUTter 1-4400 (See
page 64 Buyers' Guide)

**SECURITY INSURANCE CO OF NEW HAVEN, 248
Battery, Zone 11, Tel YUken 2-1320**
UNITED PACIFIC INSURANCE CO
206 SANSOME
TELEPHONE YUKON 2-2620

***INSURANCE-COMPENSATION**
CALIFORNIA CASUALTY INDEMNITY EXCHANGE,
22 Battery, 7th Floor, Zone 11, Tel SUTter 1-2600
(See page 63 Buyers' Guide)

**ZENITH NATIONAL INSURANCE CO, 582 Market,
Tels Garfield 1-5424 and 1-5425**

***INSURANCE-CREDIT**
ROTH CREDIT INSURANCE AGENCY (London Guar-
antee & Accident Co Ltd), 210 California R306, Tel
SUTter 1-6044

***INSURANCE-FIRE**
AMERICAN & FOREIGN INSURANCE CO (Fire
Branch), 201 Sansome, Zone 20, Tel Douglas 2-5855
BANKERS AND SHIPPERS INSURANCE CO OF NEW
YORK, Merchants Exchange Bldg 465 California, Zone
A, Tel EXbrook 2-0866

**BOARD OF FIRE UNDERWRITERS OF THE PACI-
FIC, 215 Battery, Zone 11, Tel YUken 2-1320**
CONCORDIA FIRE INSURANCE CO (Loyalty Group),
7th Floor Mills Tower 220 Bush, Tel Douglas 2-4540
OAKLAND FIRE INSURANCE CO, 248 Battery, Zone
11, Tel YUken 2-1320

**HARDWARE MUTUAL INSURANCE CO OF MINNE-
SOTA, 417 Montgomery, 7th Floor, Tel EXbrook
2-2301**
INDUSTRIAL INDEMNITY COMPANY, 155 Sansome,
Tel YUken 2-4200

**JERSEY INSURANCE CO OF NEW YORK, Merchants
Exchange Bldg 465 California, Zone A, Tel EXbrook
2-0866**
KEYSTONE UNDERWRITERS (Loyalty Group), 7th
Floor Mills Tower 220 Bush, Tel Douglas 2-4540

**LIBERTY MUTUAL FIRE INSURANCE CO, Liberty
Mutual Bldg 216 Pine, Zone 4, Tel Garfield 1-6915
(See page 66 Buyers' Guide)**
LIVERPOOL & LONDON & GLOBE INSURANCE CO
LTD, 201 Sansome, Zone 20, Tel Douglas 2-5855
(See page 62 Buyers' Guide)

**LONDON ASSURANCE THE, 369 Pine, Zone 4, Tel
EXbrook 2-3636 (See page 66 Buyers' Guide)**
MANHATTAN FIRE & MARINE INSURANCE CO,
369 Pine, Zone 4, Tel EXbrook 2-3636 (See page 66
Buyers' Guide)

**MERCHANT FIRE ASSURANCE CORPORATION OF
NEW YORK, 206 Sansome, 3d Floor, Zone 4, Tel
YUken 6-3722**
MILWAUKEE INSURANCE CO (Loyalty Group), 7th
Floor Mills Tower 220 Bush, Tel Douglas 2-4540

**NATIONAL BEN FRANKLIN INSURANCE CO
(Loyalty Group), 7th Floor Mills Tower 220 Bush,
Tel Douglas 2-4540**
NATIONAL FIRE INSURANCE CO OF HARTFORD,
350 Sansome, Tel Douglas 2-3665 (See page 60
Buyers' Guide)

**NEWARK INSURANCE CO, 201 Sansome, Zone 20,
Tel Douglas 2-5855**

INSURANCE-FIRE-(Contd)
NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)
NORTHWESTERN NATIONAL INSURANCE CO, 340
Pine, Zone 4, Tel EXbrook 2-2273
PACIFIC FIRE INSURANCE CO NEW YORK, Merchants
Exchange Bldg 465 California, Zone A, Tel EX-
brook 2-0866
PACIFIC INDEMNITY CO, Swett & Crawford Under-
writing Mgrs, 100 Sansome, Tel SUTter 1-4400 (See
page 64 Buyers' Guide)
PACIFIC NATIONAL FIRE INSURANCE CO, 460
Montgomery, Tel Garfield 1-4711
PARAMOUNT FIRE INSURANCE CO, 460 Montgom-
ery, Tel Garfield 1-4711
PATIOTIC INSURANCE CO, Swett & Crawford Genl
Agts, 100 Sansome, Tel SUTter 1-4400 (See page 64
Buyers' Guide)

**PITTSBURGH UNDERWRITERS (Loyalty Group), 7th
Floor Mills Tower 220 Bush, Tel Douglas 2-4540**
ROYAL INSURANCE CO LTD (Liverpool), Engl, 201
Sansome, Zone 20, Tel Douglas 2-5855 (See page 62
Buyers' Guide)

**SECURITY INSURANCE CO OF NEW HAVEN, 248
Battery, Zone 11, Tel YUken 2-1320**
SUTTER INSURANCE OFFICE LTD, Swett & Crawford
Genl Agts, 100 Sansome, Tel SUTter 1-4400 (See
page 64 Buyers' Guide)

**SUTTER UNDERWRITERS INSURANCE CO, Swett &
Crawford Genl Agts, 100 Sansome, Tel SUTter 1-4400
(See page 64 Buyers' Guide)**
SWETT & CRAWFORD INSURANCE CO, Tel SUTter
1-4400 (See page 64 Buyers' Guide)

***INSURANCE-GENERAL**
NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)
SMITH HAROLD W, 2265 Market, Tel Underhill
3-2300
SMITH & RYAN, 331B Steiner, Tel Fillmore 6-3984

***INSURANCE-INLAND MARINE**
MANHATTAN FIRE & MARINE INSURANCE CO, 369
Pine, Zone 4, Tel EXbrook 2-3636 (See page 66
Buyers' Guide)

**NATIONAL FIRE INSURANCE CO OF HARTFORD,
350 Sansome, Tel Douglas 2-3665 (See page 60
Buyers' Guide)**
NORTHWESTERN NATIONAL INSURANCE CO, 340
Pine, Zone 4, Tel EXbrook 2-2273

***INSURANCE-LIABILITY**
NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)

***INSURANCE-LIFE**
AETNA LIFE INSURANCE CO
400 MILLS BLDG
220 MONTGOMERY
ZONE 4
TELEPHONE YUKON 2-4040

**COLUMBIAN NATIONAL LIFE INSURANCE CO THE,
OF BOSTON, MASS, 68 Post, Room 426, Tel
Douglas 2-2427**
Cravens, Dargan & Co
234 Bush
Telephone Garfield 1-5780

**EQUITABLE LIFE ASSURANCE SOCIETY OF THE
UNITED STATES, 315 Montgomery, 10th Floor,
Tel Douglas 2-7811**
EQUITABLE LIFE INSURANCE CO OF IOWA, 20th
Floor, Central Tower, 703 Market, Tel YUken 6-4011

**JOHN HANCOCK MUTUAL LIFE INSURANCE CO,
1122 Russ Bldg 235 Montgomery, Tel Douglas
2-7910**
MANUFACTURERS LIFE INSURANCE CO, 111 SUT-
ter, Room 924-29, Tel Douglas 2-6686

**MASSACHUSETTS MUTUAL LIFE INSURANCE CO,
Suite 1010, 111 Sutter, Zone 4, Tel Garfield 1-3866
(See page 65 Buyers' Guide)**
METROPOLITAN LIFE INSURANCE CO, Pacific Coast
Head Office, 600 Stockton, Zone 20, Tel Douglas
2-7000, District Offices: 681 Market, Room 600,
4752 Mission and 508 Golden Gate Bldg, 25 Taylor
Office Account, San Francisco, 565 Phelan Bldg, 760
Market

**MUTUAL LIFE INSURANCE CO OF NEW YORK,
200 Pine, 11 Sutter, Zone 11, Tel SUTter 1-6526**
NEW ENGLAND MUTUAL LIFE INSURANCE CO,
333 Pine, Tel EXbrook 2-0888

**NEW YORK LIFE INSURANCE COMPANY, 1 Mont-
gomery, Tel Douglas 2-6820**
NORTHWESTERN MUTUAL LIFE INSURANCE CO
OF MILWAUKEE, 2d Floor Chancery Bldg 564 Mar-
ket, Zone 4, Tel EXbrook 2-4485 (See page 67
Buyers' Guide)

**PENN MUTUAL LIFE INSURANCE CO, 6th Floor, 9B
Post, Zone 4, Tel Garfield 1-7900**
PHOENIX MUTUAL LIFE INSURANCE CO, 111 Sut-
ter, Suite 53B, Tel Douglas 2-1851

**PRUDENTIAL LIFE INSURANCE CO OF AMERICA
INC, 1095 Bucknhaht, Tel Douglas 2-6324**
UNION MUTUAL LIFE INSURANCE CO, Swett &
Crawford General Agents, 100 Sansome, Tel SUTter
1-4400 (See page 64 Buyers' Guide)

**UNITED BENEFIT LIFE INSURANCE CO, 111 Sutter,
Suite 904, Zone 4, Tel YUken 2-4200**

***INSURANCE-MARINE**
ALLIANCE ASSURANCE CO LTD, H M Newhall &
Co Agents, Newhall Bldg, 260 California, Tel SUTter
1-3161

**GREAT AMERICAN INSURANCE COMPANY, H M
Newhall & Co Agents, Newhall Bldg, 260 California
Street, Tel SUTter 1-3161**
LONDON ASSURANCE THE, H M Newhall & Co
Agents, Newhall Bldg, 260 California, Tel SUTter
1-3161 (See page 66 Buyers' Guide)

**MATTHEWS & LIVINGSTON, 310 Sansome, Room 900,
Tel SUTter 1-3161**
NEWALL H M & CO, Newhall Bldg 260 California,
Tel SUTter 1-3161

**OCEAN MARINE INSURANCE CO LTD, H M Newhall
& Co Agents, Newhall Bldg, 260 California, Tel
SUTter 1-3161**
PACIFIC NATIONAL FIRE INSURANCE CO, 460
Montgomery, Tel Garfield 1-4711

**ROYAL-LIVERPOOL INSURANCE GROUP THE, 201
Sansome, Zone 20, Tel Douglas 2-5855 (See page
62 Buyers' Guide)**
TRANSCONTINENTAL INSURANCE CO, H M Newhall
& Co Agents, Newhall Bldg, 260 California, Tel
SUTter 1-3161

**UNION INSURANCE SOCIETY OF CANTON LTD,
340 Pine, 5th Floor, Tel EXbrook 2-3154**

***INSURANCE-SURETY BONDS**
INDUSTRIAL INDEMNITY CO, 155 Sansome, Tel
YUken 2-4200
MARYLAND CASUALTY CO, 340 Sansome, Zone A,
Tel EXbrook 2-4191

**NIPPART PAUL M COMPANY, 233 Sansome, Tel
Garfield 1-2610 (See page 61 Buyers' Guide)**
PACIFIC INDEMNITY CO, Swett & Crawford Under-
writing Mgrs, 100 Sansome, Tel SUTter 1-4400 (See
page 64 Buyers' Guide)

***INSURANCE-TITLE**
BAY COUNTIES ESCROW COMPANY, 135 Hayes,
Tel Underhill 3-2120 (See page 108 Buyers' Guide)
CITY TITLE INSURANCE CO, 68 Sutter, Zone 4, Tel
Garfield 1-6530, Branch 230B Irving, Tel Lombard
4-4830 (See page 107 Buyers' Guide)

Our SAFE CRACKING Is Strictly "LEGIT"
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24 Hour Phone
Prospect 6-6177

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A COMPLETE REALTY SERVICE
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Phone SUTter 1-5100